

# Atlantic Grupa d.d.

## Non-consolidated financial results for the period ended 31 March 2018 (unaudited)

## **Content:**

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- I. Report on business results for the period ended 31 March 2018**
  
- II. Unaudited non-consolidated financial reports for the period ended 31 March 2018**
  
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## General information:

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Atlantic Grupa d.d. was incorporated in Republic of Croatia in 2002. Atlantic Grupa d.d. is domiciled in Zagreb, Miramarska 23, Croatia.

Atlantic Grupa d.d. performs corporate activities such as planning entrepreneurial functions, organisation of principal activities, gathering and utilising financial assets, defining strategy and development of business activities of Atlantic Grupa.

On March 31<sup>th</sup> 2017 Atlantic Grupa employed 147 employees.

Management Board members:

- ❖ Emil Tedeschi, President of the Management Board
- ❖ Mladen Veber, Senior Group Vice President for Business Operations
- ❖ Neven Vranković, Group Vice President for Corporate Affairs
- ❖ Zoran Stanković, Group Vice President for Finance

Supervisory Board members:

- ❖ Zdenko Adrović, President
- ❖ Lada Tedeschi Fiorio, Vice President
- ❖ Siniša Petrović, member
- ❖ Peter Elam Håkansson, member
- ❖ Franz Josef Flosbach, member
- ❖ Aleksandar Pekeč, member
- ❖ Jean Louis Yvon Gourbin, member

On March 31<sup>th</sup> 2018 share capital of Atlantic Grupa d.d. totalled HRK 133,372,000.00 divided into 3,334,300 ordinary shares in the nominal amount of HRK 40.00.

## **Financial results for the period ended 31 March 2018:**

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For the period ended 31 March 2018 Atlantic Grupa d.d. reported HRK 42,887,605 of operating income, attributed in total to other operating income.

In the same period, Atlantic Grupa d.d. reported HRK 39,535,184 of operating costs. The most significant part of operating costs relate to employee expenses in the amount of HRK 17,496,204 which include net salaries, taxes and contributions from salary expenses and contributions on salary, and to other expenses in the amount of HRK 14,564,586. Other costs relate to maintenance, rent and other services.

For the period ended 31 March 2018 financial income amounted HRK 2,412,861. Financial expenses in the same period amounted to HRK 3,577,600.

Net profit realized in the first quarter of 2018 amounted to HRK 2,124,592.

**ATLANTIC GRUPA d.d.**

**CONDENSED NON-CONSOLIDATED FINANCIAL STATEMENTS  
FOR THE PERIOD ENDED 31 MARCH 2018 (UNAUDITED)**

**Annex 1.**

Reporting period

01/01/2018

to

31/03/2018

**Quarterly financial report TFI-POD**

Tax number (MB): 01671910

Company registration number (MBS): 080245039

Personal identification number (OIB): 71149912416

Issuing company: ATLANTIC GRUPA d.d.

Postal code and place: 10000 Zagreb

Street and house number: MIRAMARSKA 23

E-mail address: atlantic@atlantic.hr

Internet address: www.atlantic.hr

Municipality/city code and name

County code and name

Number of employees: 147

(period end)

Consolidated report: NO

NKD code: 7010

Companies of the consolidation subject (according to IFRS)

Seat:

MB:

Bookkeeping service:

Contact person: Ilinčić Tatjana

(only surname and name)

Telephone: 012413927

Telefaks: 012413002

E-mail address: tatjana.ilincic@atlanticgrupa.com

Family name and name: Stanković Zoran

(person authorized to represent the company)

L.S.

(signature of the person authorized to represent the company)

## BALANCE SHEET

AS AT 31 MARCH 2018

Position	AOP	Previous period	Current period
1	2	3	4
<b>ASSETS</b>			
<b>A) RECEIVABLES FOR SUBSCRIBED NOT PAID CAPITAL</b>	<b>001</b>		
<b>B) NON-CURRENT ASSETS (003+010+020+029+033)</b>	<b>002</b>	<b>1,554,818,037</b>	<b>1,559,941,595</b>
I. INTANGIBLE ASSETS (004 do 009)	<b>003</b>	<b>26,193,949</b>	<b>26,360,326</b>
1. Expenditure for development	<b>004</b>		
2. Concessions, patents, licenses, trademarks, service marks, software and other rights	<b>005</b>	21,077,728	23,274,851
3. Goodwill	<b>006</b>		
4. Advances for purchase of intangible assets	<b>007</b>		
5. Intangible assets in progress	<b>008</b>	5,116,221	3,085,475
6. Other intangible assets	<b>009</b>		
II. PROPERTY, PLANT AND EQUIPMENT (011 do 019)	<b>010</b>	17,134,888	14,733,388
1. Land	<b>011</b>		
2. Buildings	<b>012</b>	8,495,989	8,112,586
3. Plant and equipment	<b>013</b>		
4. Tools, working inventory and transportation assets	<b>014</b>	5,827,607	5,154,994
5. Biological assets	<b>015</b>		
6. Advances for purchase of tangible assets	<b>016</b>		0
7. Tangible assets in progress	<b>017</b>	1,616,823	271,339
8. Other tangible assets	<b>018</b>	1,194,469	1,194,469
9. Investment in real-estate	<b>019</b>		
III. NON-CURRENT FINANCIAL ASSETS (021 do 028)	<b>020</b>	1,508,300,228	1,515,721,999
1. Share in related parties	<b>021</b>	1,507,182,368	1,514,616,278
2. Loans to related parties	<b>022</b>	0	
3. Participating interests (shares)	<b>023</b>		
4. Loans to companies with participating interest	<b>024</b>		
5. Investments in securities	<b>025</b>	370	370
6. Loans, deposits, etc.	<b>026</b>	1,117,490	1,105,351
7. Other non-current financial assets	<b>027</b>		
8. Equity-accounted investments	<b>028</b>		
IV. RECEIVABLES (030 do 032)	<b>029</b>	0	0
1. Receivables from related parties	<b>030</b>		
2. Receivables arising from sales on credit	<b>031</b>		
3. Other receivables	<b>032</b>		
V. DEFERRED TAX ASSET	<b>033</b>	3,188,972	3,125,882
<b>C) CURRENT ASSETS (035+043+050+058)</b>	<b>034</b>	<b>80,322,730</b>	<b>56,297,520</b>
I. INVENTORIES (036 do 042)	<b>035</b>	0	0
1. Raw materials and supplies	<b>036</b>		
2. Production in progress	<b>037</b>		
3. Finished products	<b>038</b>		
4. Merchandise	<b>039</b>		
5. Advances for inventories	<b>040</b>		
6. Long term assets held for sale	<b>041</b>		
7. Biological assets	<b>042</b>		
II. RECEIVABLES (044 do 049)	<b>043</b>	52,794,019	29,160,755
1. Receivables from related parties	<b>044</b>	45,579,203	21,456,848
2. Receivables from end-customers	<b>045</b>	4,295,336	3,962,106
3. Receivables from participating parties	<b>046</b>		
4. Receivables from employees and members of the company	<b>047</b>	205,816	212,909
5. Receivables from government and other institutions	<b>048</b>	2,117,260	1,751,740
6. Other receivables	<b>049</b>	596,404	1,777,152
III. CURRENT FINANCIAL ASSETS (051 do 057)	<b>050</b>	20,242,250	242,250
1. Share in related parties	<b>051</b>		
2. Loans to related parties	<b>052</b>	20,000,000	
3. Participating interests (shares)	<b>053</b>		
4. Loans to companies with participating interest	<b>054</b>		
5. Investments in securities	<b>055</b>		
6. Loans, deposits, etc.	<b>056</b>	242,250	242,250
7. Other financial assets	<b>057</b>		
IV. CASH AND CASH EQUIVALENTS	<b>058</b>	7,286,461	26,894,515
<b>D) PREPAYMENTS AND ACCRUED INCOME</b>	<b>059</b>	<b>1,082,752</b>	<b>1,176,690</b>
<b>E) TOTAL ASSETS (001+002+034+059)</b>	<b>060</b>	<b>1,636,223,519</b>	<b>1,617,415,805</b>
<b>F) OFF BALANCE SHEET ITEMS</b>	<b>061</b>		

## BALANCE SHEET

AS AT 31 MARCH 2018

Position	AOP	Previous period	Current period
1	2	3	4
<b>EQUITY AND LIABILITIES</b>			
<b>A) ISSUED CAPITAL AND RESERVES (063+064+065+071+072+075+078)</b>	<b>062</b>	<b>1,116,085,318</b>	<b>1,116,274,166</b>
I. SUBSCRIBED SHARE CAPITAL	063	133,372,000	133,372,000
II. CAPITAL RESERVES	064	881,088,632	881,088,632
III. RESERVES FROM PROFIT (066+067-068+069+070)	065	-1,513,588	-3,449,328
1. Legal reserves	066		
2. Reserve for own shares	067		
3. Treasury shares and shares (deductible items)	068	1,513,588	3,449,328
4. Statutory reserves	069		
5. Other reserves	070		
IV. REVALUATION RESERVES	071		
V. RETAINED EARNINGS OR LOSS CARRIED FORWARD (073-074)	072	98,855,379	103,138,270
1. Retained earnings	073	98,855,379	103,138,270
2. Loss carried forward	074		
VI. NET PROFIT OR LOSS FOR THE PERIOD (076-077)	075	4,282,895	2,124,592
1. Net profit for the period	076	4,282,895	2,124,592
2. Net loss for the period	077		
VII. MINORITY INTEREST	078		
<b>B) PROVISIONS (080 do 082)</b>	<b>079</b>	<b>17,985,918</b>	<b>17,665,836</b>
1. Provisions for pensions, severance pay and similar liabilities	080	17,985,918	17,665,836
2. Provisions for tax liabilities	081		
3. Other provisions	082		
<b>C) NON-CURRENT LIABILITIES (084 do 092)</b>	<b>083</b>	<b>199,710,248</b>	<b>199,744,301</b>
1. Liabilities to related parties	084		
2. Liabilities for loans, deposits, etc.	085		
3. Liabilities to banks and other financial institutions	086		
4. Liabilities for advances	087		
5. Trade payables	088		
6. Commitments on securities	089	199,710,248	199,744,301
7. Liabilities to companies with participating interest	090		
8. Other non-current liabilities	091		
9. Deferred tax liabilities	092		
<b>D) CURRENT LIABILITIES (094 do 105)</b>	<b>093</b>	<b>299,591,452</b>	<b>280,207,810</b>
1. Liabilities to related parties	094	105,478,164	96,392,668
2. Liabilities for loans, deposits, etc.	095		
3. Liabilities to banks and other financial institutions	096	166,185,259	165,290,965
4. Liabilities for advances	097		
5. Trade payables	098	22,970,152	11,394,110
6. Commitments on securities	099	123,649	1,664,115
7. Liabilities to companies with participating interest	100		
8. Liabilities to employees	101	2,457,096	2,628,337
9. Taxes, contributions and similar liabilities	102	2,145,871	2,577,066
10. Liabilities arising from share in the result	103	227,187	225,369
11. Liabilities arising from non-current assets held for sale	104		
12. Other current liabilities	105	4,074	35,180
<b>E) ACCRUED EXPENSES AND DEFERRED INCOME</b>	<b>106</b>	<b>2,850,583</b>	<b>3,523,692</b>
<b>F) TOTAL EQUITY AND LIABILITIES (062+079+083+093+106)</b>	<b>107</b>	<b>1,636,223,519</b>	<b>1,617,415,805</b>
<b>G) OFF BALANCE SHEET ITEMS</b>	<b>108</b>		



## INCOME STATEMENT

FOR THE PERIOD ENDED 31 MARCH 2018

Position	AOP	Previous period	Previous period	Current period	Current period
		Cummulative	Quarter	Cummulative	Quarter
1	2	3	4	5	6
<b>I. OPERATING INCOME (112 do 113)</b>	<b>111</b>	<b>34,112,522</b>	<b>34,112,522</b>	<b>42,887,605</b>	<b>42,887,605</b>
1. Rendering of services	112				
2. Other operating income	113	34,112,522	34,112,522	42,887,605	42,887,605
<b>II. OPERATING COSTS (115+116+120+124+125+126+129+130)</b>	<b>114</b>	<b>31,404,023</b>	<b>31,404,023</b>	<b>39,535,184</b>	<b>39,535,184</b>
1. Change in inventories of work in progress	115				
2. Material expenses (117 do 119)	116	40,190	40,190	86,558	86,558
a) Costs of raw materials	117	40,190	40,190	86,558	86,558
b) Cost of goods sold	118				
c) Other material expenses	119				
3. Employee benefits expenses (121 do 123)	120	12,264,081	12,264,081	17,496,204	17,496,204
a) Net salaries	121	6,395,946	6,395,946	8,910,749	8,910,749
b) Tax and contributions from salary expenses	122	4,102,823	4,102,823	6,047,284	6,047,284
c) Contributions on salary	123	1,765,312	1,765,312	2,538,171	2,538,171
4. Depreciation and amortisation	124	2,375,083	2,375,083	3,117,002	3,117,002
5. Other expenses	125	12,315,588	12,315,588	14,564,586	14,564,586
6. Write down of assets (127+128)	126	0	0	0	0
a) non-current assets (except financial assets)	127				
b) current assets (except financial assets)	128				
7. Provisions	129				
8. Other operating costs	130	4,409,081	4,409,081	4,270,834	4,270,834
<b>III. FINANCIAL INCOME (132 do 136)</b>	<b>131</b>	<b>3,657,423</b>	<b>3,657,423</b>	<b>2,412,861</b>	<b>2,412,861</b>
1. Interest, foreign exchange differences, dividends and similar income from related parties	132				
2. Interest, foreign exchange differences, dividends and similar income from third parties	133	3,657,423	3,657,423	2,412,861	2,412,861
3. Income from investments in associates and joint ventures	134				
4. Unrealised gains (income) from financial assets	135				
5. Other financial income	136				
<b>IV. FINANCIAL EXPENSES (138 do 141)</b>	<b>137</b>	<b>4,176,466</b>	<b>4,176,466</b>	<b>3,577,600</b>	<b>3,577,600</b>
1. Interest, foreign exchange differences, dividends and similar income from related parties	138	937,499	937,499	326,095	326,095
2. Interest, foreign exchange differences, dividends and similar income from third parties	139	3,238,967	3,238,967	3,251,505	3,251,505
3. Unrealised losses (expenses) from financial assets	140				
4. Other financial expenses	141				
<b>V. SHARE OF PROFIT FROM ASSOCIATED COMPANIES</b>	<b>142</b>				
<b>VI. SHARE OF LOSS FROM ASSOCIATED COMPANIES</b>	<b>143</b>				
<b>VII. EXTRAORDINARY - OTHER INCOME</b>	<b>144</b>				
<b>VIII. EXTRAORDINARY - OTHER EXPENSES</b>	<b>145</b>				
<b>IX. TOTAL INCOME (111+131+144)</b>	<b>146</b>	<b>37,769,945</b>	<b>37,769,945</b>	<b>45,300,466</b>	<b>45,300,466</b>
<b>X. TOTAL EXPENSES (114+137+143+145)</b>	<b>147</b>	<b>35,580,489</b>	<b>35,580,489</b>	<b>43,112,784</b>	<b>43,112,784</b>
<b>XI. PROFIT OR LOSS BEFORE TAXES (146-147)</b>	<b>148</b>	<b>2,189,456</b>	<b>2,189,456</b>	<b>2,187,682</b>	<b>2,187,682</b>
1. Profit before taxes (146-147)	149	2,189,456	2,189,456	2,187,682	2,187,682
2. Loss before taxes (147-146)	150	0	0	0	0
<b>XII. TAXATION</b>	<b>151</b>	<b>-215,774</b>	<b>-215,774</b>	<b>63,090</b>	<b>63,090</b>
<b>XII. PROFIT OR LOSS FOR THE PERIOD (148-151)</b>	<b>152</b>	<b>2,405,230</b>	<b>2,405,230</b>	<b>2,124,592</b>	<b>2,124,592</b>
1. Profit for the period (149-151)	153	2,405,230	2,405,230	2,124,592	2,124,592
2. Loss for the period (151-148)	154	0	0	0	0
<b>ADDITION TO PROFIT AND LOSS ACCOUNT (only for consolidated financial statements)</b>					
<b>XIV. PROFIT OR LOSS FOR THE PERIOD</b>					
1. Attributable to majority owners	155				
2. Attributable to minority interest	156				
<b>STATEMENT OF OTHER COMPREHENSIVE INCOME (only for IFRS adopters)</b>					
<b>I. PROFIT OR LOSS FOR THE PERIOD (=152)</b>	<b>157</b>	<b>2,405,230</b>	<b>2,405,230</b>	<b>2,124,592</b>	<b>2,124,592</b>
<b>II. OTHER COMPREHENSIVE INCOME/LOSS BEFORE TAXES (159 TO 165)</b>	<b>158</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
1. Exchange differences from international settlement	159				
2. Changes in revaluation reserves of long-term tangible and intangible assets	160				
3. Profit or loss from re-evaluation of financial assets held for sale	161				
4. Profit or loss from cash flow hedging	162				
5. Profit or loss from hedging of foreign investments	163				
6. Share of other comprehensive income/loss from associated companies	164				
7. Actuarial gains/losses from defined benefit plans	165				
<b>III. TAXATION OF OTHER COMPREHENSIVE INCOME FOR THE PERIOD</b>	<b>166</b>				
<b>IV. NET OTHER COMPREHENSIVE INCOME FOR THE PERIOD (158 TO 166)</b>	<b>167</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>V. COMPREHENSIVE INCOME OR LOSS FOR THE PERIOD (157+167)</b>	<b>168</b>	<b>2,405,230</b>	<b>2,405,230</b>	<b>2,124,592</b>	<b>2,124,592</b>

## STATEMENT OF CASH FLOWS

FOR THE PERIOD ENDED 31 MARCH 2018

Position	AOP	Previous period	Current period
1	2	3	4
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>			
1. Profit before tax	001	2,189,456	2,187,682
2. Depreciation and amortisation	002	2,375,083	3,117,002
3. Decrease of current liabilities	003		
4. Decrease of current receivables	004		10,453,881
5. Decrease of inventories	005		
6. Other cash flow increases	006	117,730	
<b>I. Total increase of cash flow from operating activities</b>	<b>007</b>	<b>4,682,269</b>	<b>15,758,565</b>
1. Decrease of current liabilities	008	10,161,816	3,833,704
2. Increase of current receivables	009	25,015,524	
3. Increase of inventories	010	2,799	14,976
4. Other cash flow decreases	011		1,298,743
<b>II. Total decrease of cash flow from operating activities</b>	<b>012</b>	<b>35,180,139</b>	<b>5,147,423</b>
<b>A1) NET INCREASE OF CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>013</b>	<b>0</b>	<b>10,611,142</b>
<b>A2) NET DECREASE OF CASH FLOW FROM OPERATING ACTIVITIES</b>	<b>014</b>	<b>30,497,870</b>	<b>0</b>
<b>CASH FLOW FROM INVESTING ACTIVITIES</b>			
1. Proceeds from sale of non-current assets	015		194,934
2. Proceeds from sale of non-current financial assets	016		
3. Interest received	017	205	538,991
4. Dividend received	018		
5. Other proceeds from investing activities	019	4,441	20,000,000
<b>III. Total cash inflows from investing activities</b>	<b>020</b>	<b>4,646</b>	<b>20,733,925</b>
1. Purchase of non-current assets	021	1,038,465	1,069,118
2. Purchase of non-current financial assets	022		
3. Other cash outflows from investing activities	023	17,213,991	7,433,910
<b>IV. Total cash outflows from investing activities</b>	<b>024</b>	<b>18,252,456</b>	<b>8,503,028</b>
<b>B1) NET INCREASE OF CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>025</b>	<b>0</b>	<b>12,230,897</b>
<b>B2) NET DECREASE OF CASH FLOW FROM INVESTING ACTIVITIES</b>	<b>026</b>	<b>18,247,810</b>	<b>0</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>			
1. Proceeds from issue of equity securities and debt securities	027		
2. Proceeds from loans and borrowings	028	61,800,000	5,000,000
3. Other proceeds from financing activities	029		
<b>V. Total cash inflows from financing activities</b>	<b>030</b>	<b>61,800,000</b>	<b>5,000,000</b>
1. Repayment of loans and bonds	031	12,000,000	6,298,245
2. Dividends paid	032		
3. Repayment of finance lease	033		
4. Purchase of treasury shares	034	4,119,540	1,935,740
5. Other cash outflows from financing activities	035		
<b>VI. Total cash outflows from financing activities</b>	<b>036</b>	<b>16,119,540</b>	<b>8,233,985</b>
<b>C1) NET INCREASE OF CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>037</b>	<b>45,680,460</b>	<b>0</b>
<b>C2) NET DECREASE OF CASH FLOW FROM FINANCING ACTIVITIES</b>	<b>038</b>	<b>0</b>	<b>3,233,985</b>
Total increases of cash flows	039	0	19,608,054
Total decreases of cash flows	040	3,065,220	0
Cash and cash equivalents at the beginning of period	041	7,179,570	7,286,461
Increase of cash and cash equivalents	042	0	19,608,054
Decrease of cash and cash equivalents	043	3,065,220	0
Cash and cash equivalents at the end of period	044	4,114,350	26,894,515

## STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 31 MARCH 2018

Position	AOP	Previous year	Current year
1	2	3	4
1. Subscribed share capital	001	133,372,000	133,372,000
2. Capital reserves	002	881,489,353	881,088,632
3. Reserves from profit	003	-4,207,140	-3,449,328
4. Retained earnings or loss carried forward	004	143,862,421	103,138,270
5. Net profit or loss for the period	005	2,405,230	2,124,592
6. Revaluation of tangible assets	006		
7. Revaluation of intangible assets	007		
8. Revaluation of available for sale assets	008		
9. Other revaluation	009		
<b>10. Total equity and reserves (AOP 001 to 009)</b>	<b>010</b>	<b>1,156,921,864</b>	<b>1,116,274,166</b>
11. Foreign exchange differences from foreign investments	011		
12. Current and deferred taxes	012		
13. Cash flow hedge	013		
14. Change of accounting policies	014		
15. Correction of significant mistakes of prior period	015		
16. Other changes	016	-1,714,311	188,848
<b>17. Total increase or decrease of equity (AOP 011 to 016)</b>	<b>017</b>	<b>-1,714,311</b>	<b>188,848</b>
17 a. Attributable to majority owners	018		
17 b. Attributable to minority interest	019		

Atlantic Grupa d.d.  
Miramarska 23  
Zagreb

Register number: 1671910

Zagreb, 26<sup>th</sup> April 2018

Pursuant to the article 407. to 410. of the Capital market Law (Official Gazette 88/08, 146/08, 74/09, 54/13, 159/13, 18/15 and 110/15) the President of the Management Board of Atlantic Grupa d.d., Miramarska 23, Zagreb provides

## **MANAGEMENT BOARD'S STATEMENT OF LIABILITY**

The consolidated and separate financial statements of Atlantic Grupa d.d. have been prepared pursuant to the International Financial Reporting Standards (IFRS) and Croatian Accounting Law.

The non-consolidated financial statements for the period from 1 January 2018 till 31 March 2018 present complete and fair view of assets and liabilities, profit and loss, financial position and operations of the Company.

The management report for the period ended 31 March 2018 presents true and fair presentation of development and results of the Company's operations with description of significant risks and uncertainties for the Company.

### **President of the Management Board**



**Emil Tedeschi**

**ATLANTIC GRUPA** joint stock company for internal and external trade,

Zagreb, Miramarska 23, Croatia, tel: +385 (1) 24 13 900, fax: +385 (1) 24 13 901, [www.atlanticgrupa.com](http://www.atlanticgrupa.com).

The company is registered with the Commercial Court in Zagreb, registration number: 080245039, OIB (personal identification number): 71149912416.  
Account number: 2484008-1101427897 Raiffeisenbank Austria d.d., Zagreb, Petrinjska 59; The authorized share capital: 133.372.000,00 kn, paid in cash completely.

The number of shares and their nominal value: 3.334.300 shares, each in the nominal amount of 40,00kn.

The Management Board: Emil Tedeschi, M. Veber, N. Vranković, Z. Stanković; The President of Supervisory Board: Z. Adrović.



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